



unbank
ventures

FinTech Gold Fund I

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Summary of Offering: Unbank.Ventures Venture Fund I, L.P. (“The Gold Fund”)

Fund Size:	\$15,000,000 (\$3,000,000 first close)
Stage Focus:	20% - Pre-seed (Accelerator) 80% - Seed / Series A (New and Follow-on investments)
Investment Size:	\$75,000 – Pre-Seed / Accelerator stage (35-40 startups) \$100,000 to \$500,000 - Seed / Series A (20-25 startups)
Investment Period:	4 years (from first close)
Term:	10 years w/ two 1-year extension periods
LP Commitment:	\$100,000 to \$500,000 per individual investor \$1M to \$5M per institutional investor
Fund Registration:	U.S.
Management Fee:	2.0% Effective
Carried Interest:	20% to GP (after return of capital)

Unbank.Ventures has been creating a global FinTech ecosystem through its events and incubation program since 2016.

In 2020, Unbank.Ventures is launching Silicon Valley’s premier dedicated seed fund to capture its ecosystem value for its investors.

The Gold Fund is seeking strategic Limited Partners to join the Fund.



Brett R. Noyes
Managing Partner

Noyes is a visionary leader in the FinTech/Blockchain startup space with over 10+ years of experience. From mainstreet to Silicon Valley Noyes has worked with thousands of entrepreneurs. Noyes has also worked directly for the #1 Angel on Angelist, Jason Calacanis and for famous Venture Capitalist, Tim Draper.

Companies selected by Noyes have raised over \$100 million dollars in 4 years from Draper Nexus, Union Square Ventures, QED and Goldman Sachs.



Catherine Yushina
Partner

Catherine and Brett Noyes are former Draper Venture Network colleagues. She has served as an analyst for the Global Technology Fund formerly the DFJ VTB Aurora Fund.

She has also co-founded Startwise investment platform and serves as the COO for the Zeus.Exchange (financial/crypto trading platform.)

Catherine brings a combination of investment, startup and analytical mindset to the partnership.



Vincent Lui
Partner

18 years of entrepreneurial, senior executive & VC across TMT, fintech, blockchain. Most recently Senior Director at SK telecom Americas' CVC arm in Silicon Valley; Principal of Rhapsody Ventures, a blockchain investment and advisory firm.

Former VP Corp Dev & Strategy for VSS Monitoring (NYSE: DHR). Prior to VSS, Vincent was principal at KLM Capital, a US-China fund. He is a trusted advisor/investor to numerous startups globally; Advisor to GSV Labs, Founder Institute, the Alchemist; MS Stanford University, BS & BA, UC San Diego.



Victor Samuel, JD, MBA, CAM
Partner

Victor is founder and CEO of NV Global Ventures, a financial consultancy and venture studio based in New York City.

Victor's current portfolio includes a decentralized digital payment network, multi-asset robo-advisory platform, crypto exchange, digital bank, retail crypto payment rails, blockchain identity and crypto wallet, and two active acquisitions of broker dealers totaling \$8M.

Victor is a founding member of the International RegTech Association (IRTA) and has completed the MIT FinTech Innovation Program. His experience includes being a regulator serving as Staff Supervisor and Special Investigator at FINRA.

Advisors



Citi Ventures



Tuesday VC



Translink Capital



Beta Boom VC



Sales-Six Financial



Duff & Phelps



Standard Chartered



Visa/Intuit



YC | Rabbet



Techstars | Roostify



StartX | Cleargraph



500l BigControls

Unbank.Ventures has assembled a team of advisors to focus on 3 core areas:

- *Founder recruitment*
- *Follow-on funding*
- *Corporate partnership*

These accomplished professionals provide strategic advisory to the Unbank.Ventures team and portfolio of investments.

In a 5-year period Noyes has built a portfolio that has raised over \$100 million dollars and has a market valuation over \$1 billion dollars.

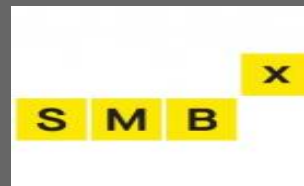
Group	Amount Raised	Companies	Operational	Acquired
Draper FinTech: 2015	\$82.9 M	9	75%	-
Advisory: 2017	\$32 M	1	100%	-
UnVentures Cohort 1: 2016	\$13 M	10	60%	0
UnVentures Cohort 2: 2017	\$3.7 M	8	75%	1
UnVentures Cohort 3: 2017	\$2.3 M	9	67%	1
UnVentures Cohort 4: 2018	\$2.5 M	10	100%	2
UnVentures Cohort 5: 2019	\$.3 M	8	87%	-
Totals / Average	\$136 M	55	80.5%	4



- Rabbet is an construction finance platform that intelligently parses documents and connects information for frictionless transactions.
- Y Combinator graduate
- They have funded \$8million in Series A including funding from Goldman Sachs/QED.



- Inclusive Blockchain Insurance using Space Assets. It is a risk-sharing service, an alternative to micro-insurance targeting small farmers worldwide.
- TachYon
- Founded late 2017, attended our program fall 2018. Raised \$1million.

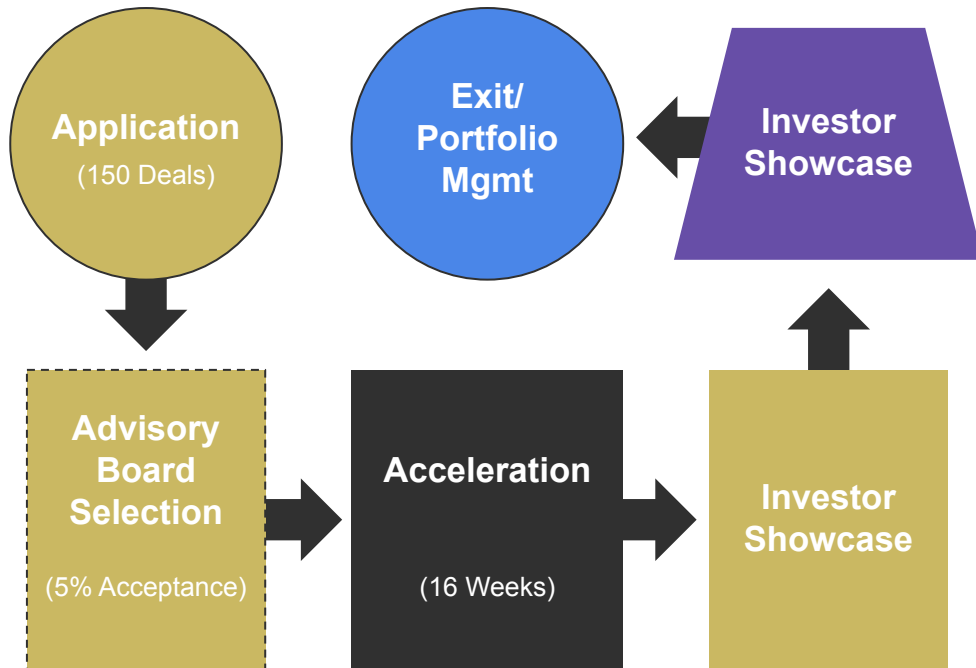


- SMBX is a public marketplace for buying and selling U.S. small business bonds.
- Berkeley Skydeck
- Founded in 2016, attended our program spring 2017. Raised \$1million.



- Enabling small businesses to purchase insurance online
- Acceleprise
- Founded in 2015, attended our program spring 2017. Raised \$1.4million.

Unbank.Accelerate



Unbank.Ventures has developed a proprietary incubation program using best practices from well known accelerator programs around the world.

During the program, the Unbank team and its advisors work closely with the startups to further their business ideas and executions. This is as an extended due diligence process on the founders and the business, as they prepare for the next (and more significant) financing events.

By leveraging this Accelerator framework, Unbank.Ventures strategically achieves a better success ratio and thereby better ROI from its portfolio.

The fund will invest in Pre-Seed to Seed investments based on the following stages and investment criteria.

Accelerator

The fund will make 40 investments in 5 Cohorts over 3 years. It will invest \$75,000 for a 3.5 -5.0% equity ownership stake. The primary areas of focus will be:

Team: ideal team will consist of strong technical founder and founder with domain expertise.

Product: must have working MVP.
Product with Beta users preferred.

Market: company must have application within Financial Services. May serve or compete against incumbent institutions.

Invest: company must align with thesis and show high promise of investment or interest from corporate partner.

Follow-on Funding

The fund seeks to make a \$100,000 to \$250,000 investment in all companies that complete the accelerator program. The criteria for follow on investment will be:

Program: To receive follow on fund company must achieve agreed upon milestones.

VC Advisory: Companies must get majority approval from VC advisory board.

Traction: company must have a least 1 corporate pilot or 5,000+ users on its platform.

Investor: must secure lead investor

Network

The fund will make investments outside of the accelerator. These companies will be called, 'network companies.' The companies will receive \$100-500,000 investment. The criteria for these investments will be:

Introduction: the company must be introduced through an advisor, corporate partner or fund partner

Sponsor: every deal must have fund partner that leads the deal and due diligence.

Stage: Companies must be Pre-Seed to Seed stage with incorporation in the U.S.

Investor: must secure lead investor



Advisor/Network

The fund is partnered with top tier advisors, funds, corporate venture and service providers that introduce quality deal-flow to the fund.

Events

The fund has partnered with Finovate, the premier financial services conference series to co-promote programs. It also puts on a series of curated investor/startup events.

Accelerator

The fund will generate proprietary deal flow through its acceleration program and will make investments in colleague accelerator programs.

VC Network

From its experience operating the Unbank.Ventures incubator program Unbank.Ventures has developed relationships with top tier FinTech investors. It will leverage these relationships for follow on investment.

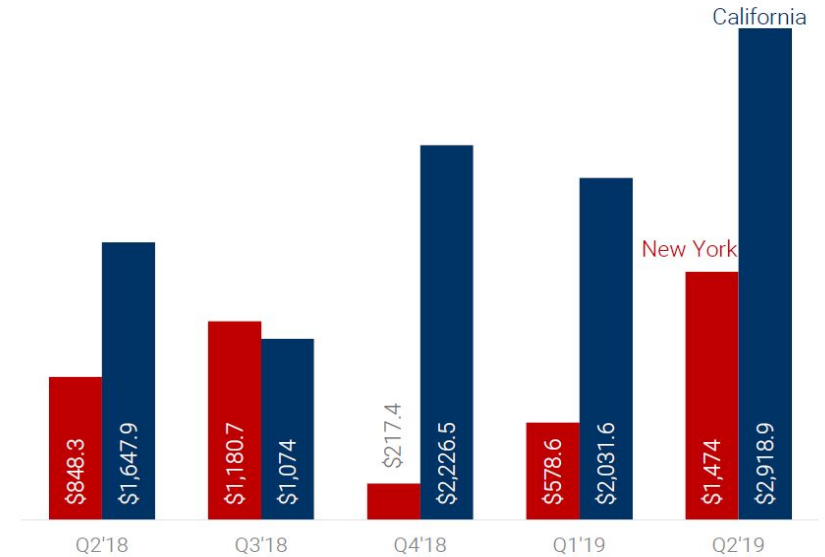
US fintech funding hits 5-year high as \$100M mega-rounds tops record

North America VC-backed fintech financing trends, 2014 - 2018, (\$M)



California and New York remain the top hubs for fintech

New York vs. California VC-backed financing trends, Q2'18 – Q2'19 (\$M)



**Crossover
sectors ready
to take off ...**

**... driven by
key enabling
technologies**



NeoBank

*NLP / Vision / Speech /
Biometrics for Virtual
Assistant, Digital
Wallets, Digital Bank
Accounts, Crypto, P2P
micro payments, BaaS,
API*



RegTech

*Identity,
Authentication, Data
Privacy, Fraud
Detection, KYC, AML,
GRC, BI / Analytics*



WealthTech

*Impact Fintech / Green
Data, Royalties
exchange, Retirement
Tools, Multi-Asset
Portfolio Design /
Analytics, Payday
Advance*



PropTech

*Asset tokenization, RE
Investment /
Financing, Valuation /
Analytics, Mortgage &
Lending, Title &
Closing*



InsurTech

*Credit rating
Predictive Analytics
Sentiment Analysis
Cyber Insurance,
Health/Life Insurance,
Auto Insurance*



Artificial Intelligence



Edge Computing



Blockchain



Big Data Analytics



Cybersecurity

**Seasoned
Team &
Advisor
Network**

**Proven
Process &
Traction**



**Strong
Ecosystem**

**Accelerate
Growth**

Unbank.Ventures seeks to be the gold standard in early stage FinTech acceleration and investment.

The fund has assembled an exceptional partner and advisory team that builds upon the founders track record.

Unbank.Ventures is developing an ecosystem of advisors, investors and partners to give the fund a competitive advantage.

Unbank.Ventures expects to have outsized returns for its stakeholders and invites you to join the Unbank.Ventures Gold Fund I.

Contact

Brett Noyes

brnoyes@unbankventures.com

925-282-0994

Skype: noyeslimited